



# Deliver like Amazon!

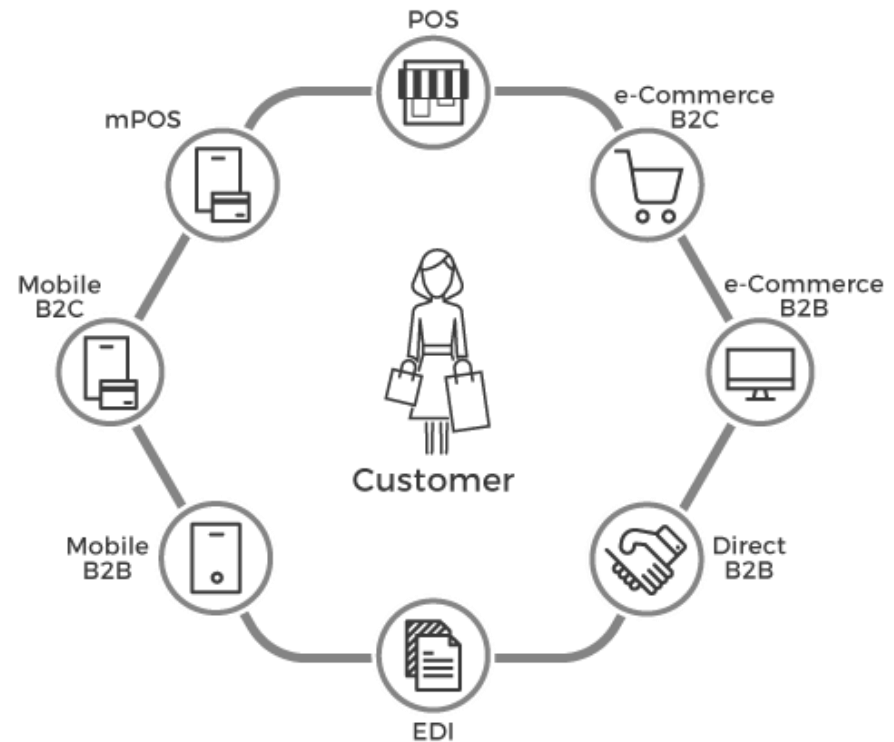
A complete guide on Last Mile Delivery Solution



# Hellenic market...

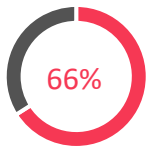
Domestic market will be modernized, and all companies will offer their products through **omni-channel points of sale** (online & offline)

**The way customers are served is changing** and businesses are being urged to adapt quickly



# Evolving Customer Expectations

## Fast



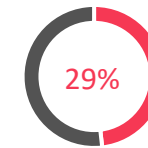
of millennial online shoppers say they want e-Commerce sites to offer a **1-hour delivery option** in metropolitan areas

## Free

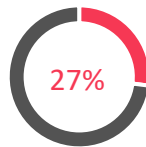


**Free delivery** consistently ranks as the **most important** delivery consideration for online purchases, with fast delivery ranking second.

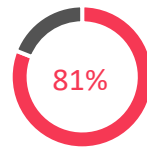
## Further Control



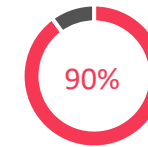
of shoppers have **changed a delivery time or location**. A further 50% would do so if available.



of US shoppers **abandoned an order** because same-day delivery wasn't available.



of customers are **unwilling to pay more than \$5 for same day delivery**, setting the expectation that retailers absorb incremental costs.



of shoppers **track the delivery status** of their online orders and believe delivery needs to **fit in with their hectic lifestyles**.



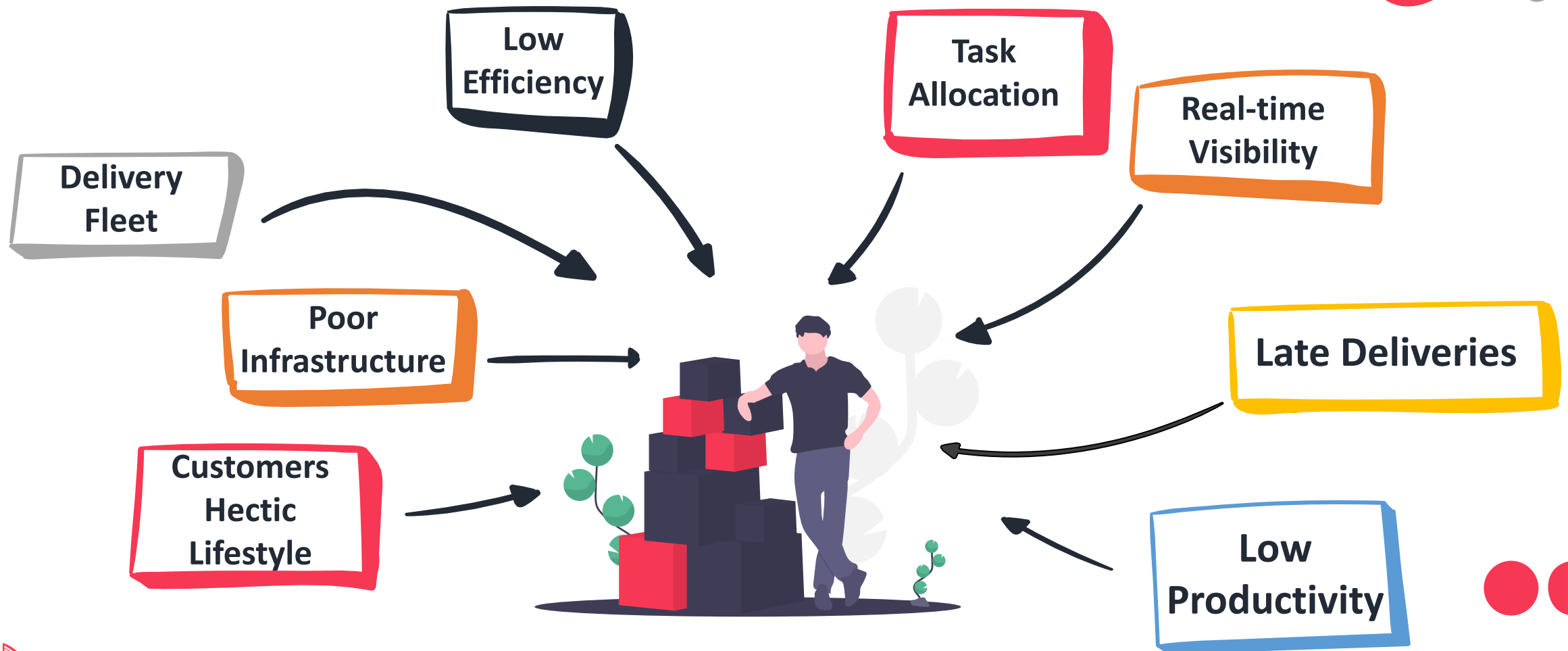
# The problem

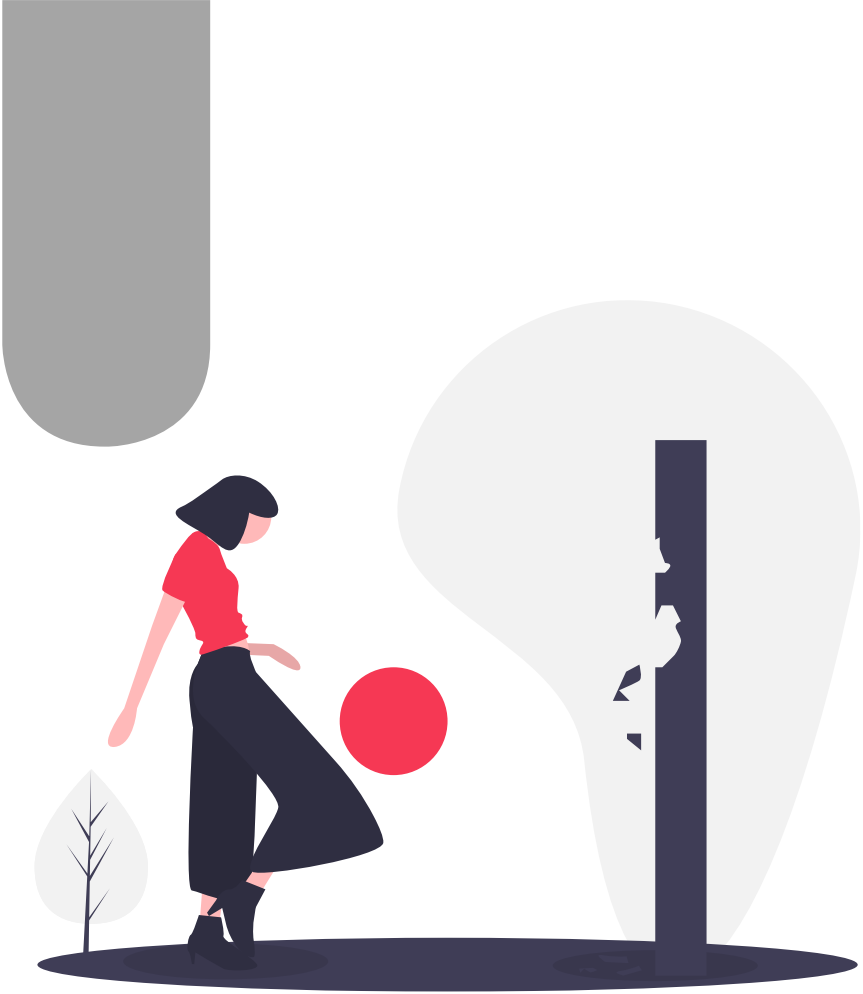
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Both **Shippers & Recipients** wish to know **where their delivery exactly is** and when will it reach its destination

The pandemic, constant lockdowns, seasonality (Black Friday, XMAS, etc) found **many businesses unprepared or partially prepared**, to serve the increased volume of customer deliveries!

# Delivery Challenges





# Breaking Barriers

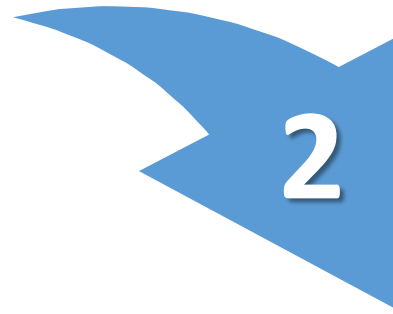
A cutting-edge software platform designed to help businesses of any size & tech background, to mimic Amazon-like experiences for themselves and their customers by **planning and tracking deliveries more easily**

# Process Cycle



## Data import

Orders/Tasks/Requests are entered into the platform either manually or automatically



## Dispatching-Routing Optimization

Tasks (Pickups or/and deliveries) are assigned to the right vehicle and driver automatically, either on company's owned or outsourced fleet



## Delivery

Enforce completion requirements through in-app collection of signatures, photos, notes, etc



## Notifications

Automated informative delivery notifications sent via email/sms/viber

# Key Features

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## 2.Route Optimization

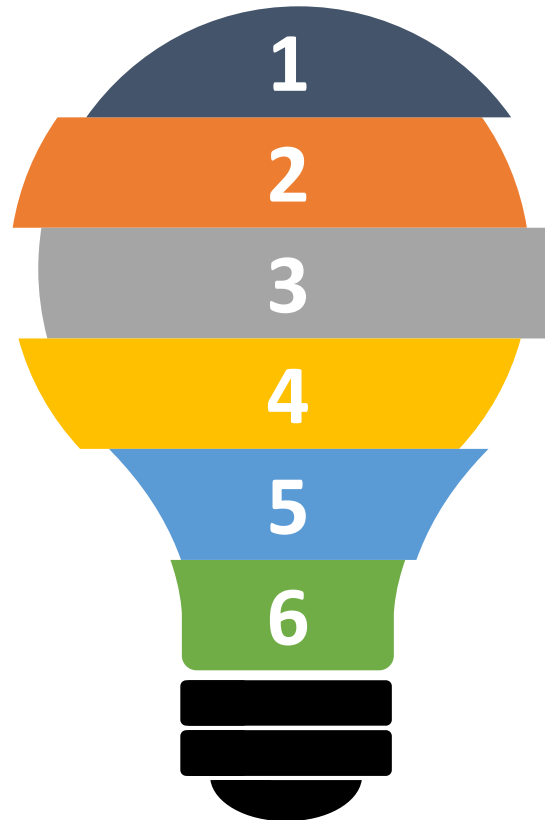
Considering multiple parameters, such as capacity, volume, location, time-slots, etc

## 4.Real-time Status Updates

Transparent delivery process. Real-time status updates of customers shipments

## 6.Reports & Analytics

Key metrics with graphical representations and custom-made reports



## 1.Auto Dispatch

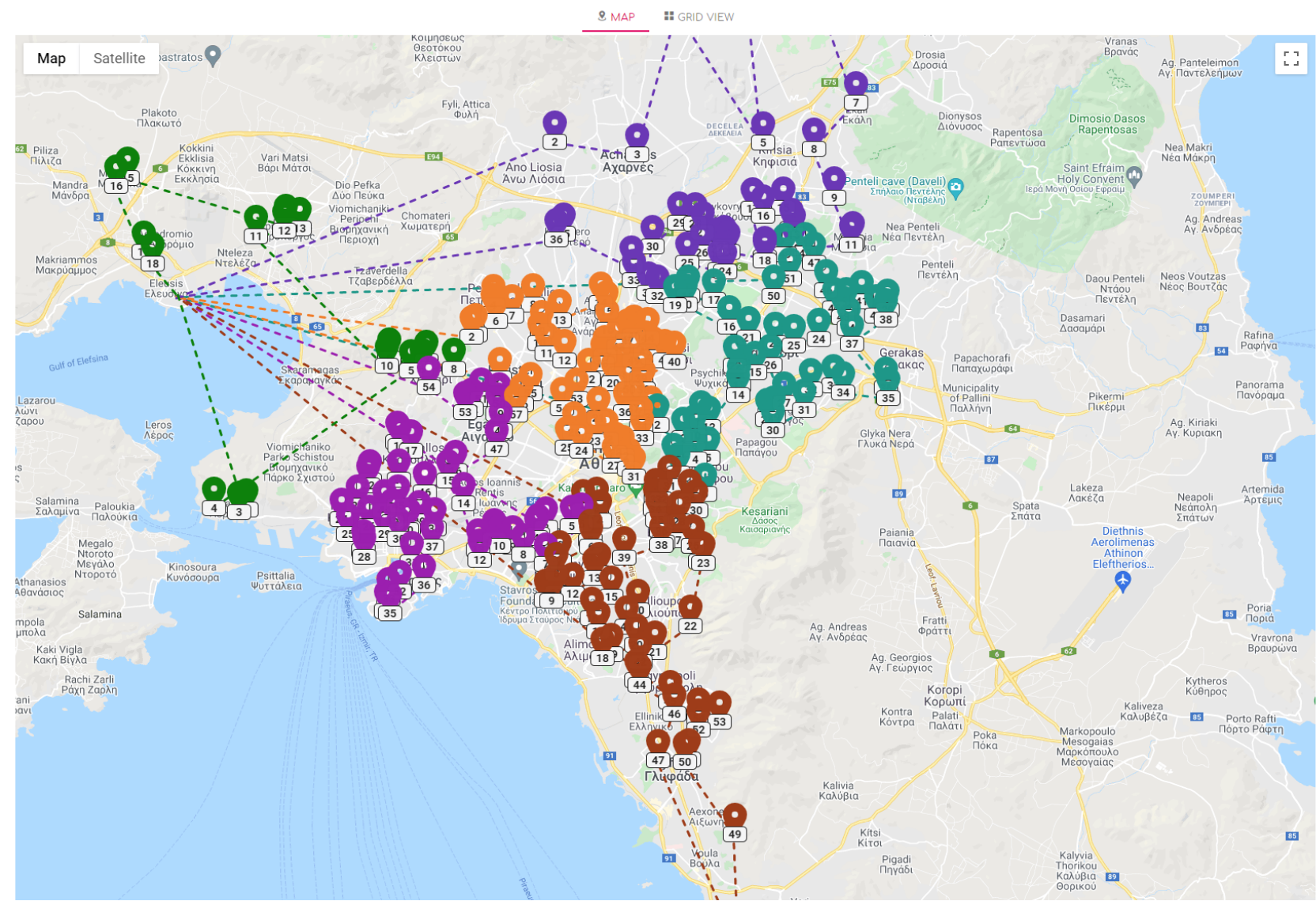
Easily assign tasks to the most suitable driver at the right time

## 3.Proof of Delivery

User friendly mobile App enables drivers to complete the delivery through in-app collection of signatures, photos, notes, etc

## 5Automatic Notification

Instant delivery notification. Send your jobs and delivery notifications branded with your logo and name in real-time



Scheduled date: 01-06-2021

Vehicle Type: Scooter

Depots:  Return to depot

Maximum tasks per agent: [Slider: 10 to 60]

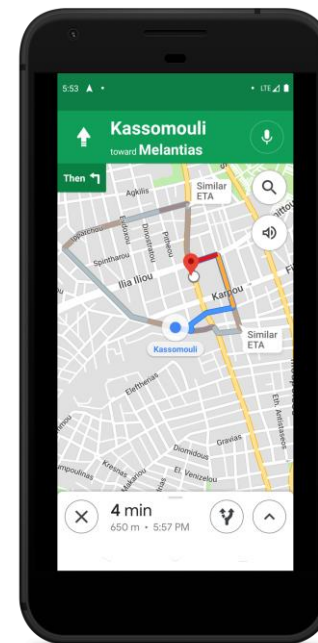
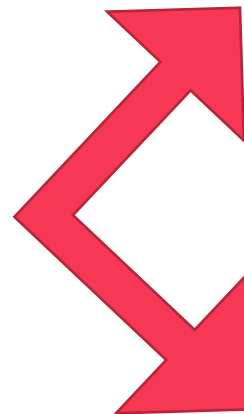
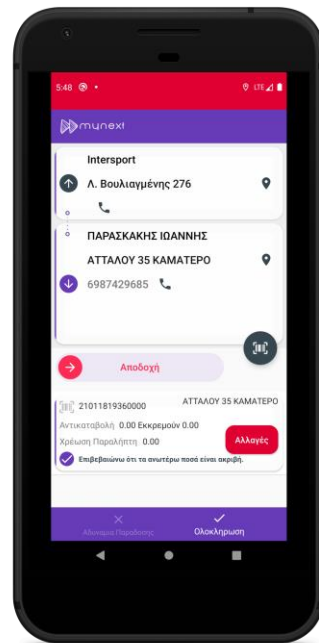
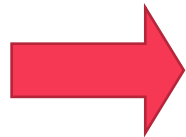
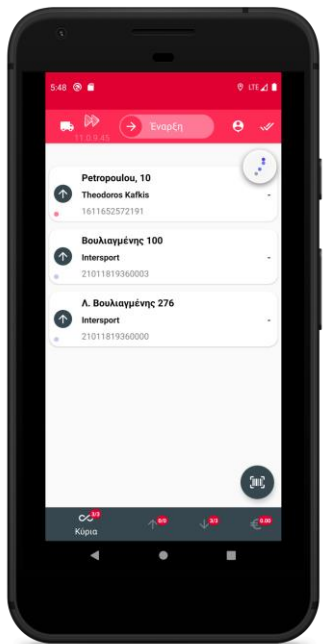
Service time in seconds: [Slider: 60 to 600]

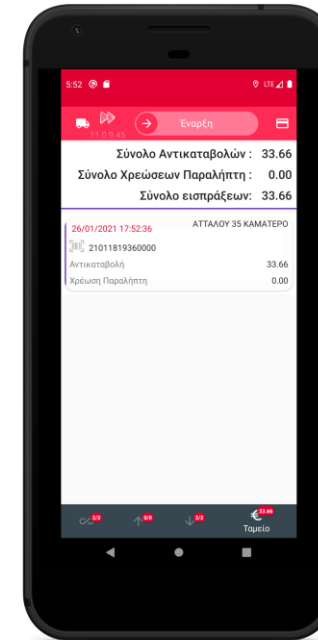
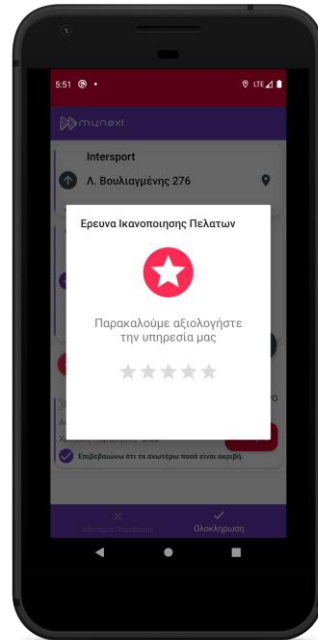
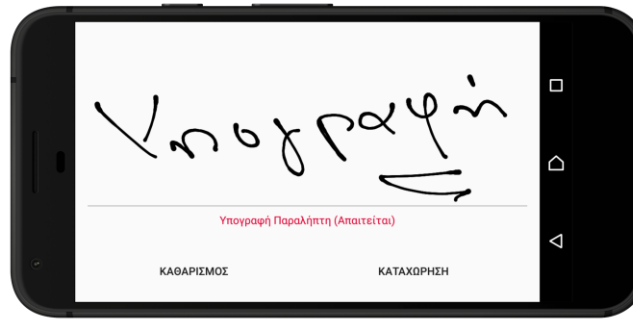
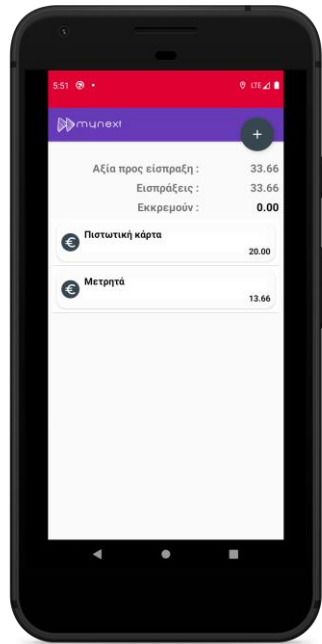
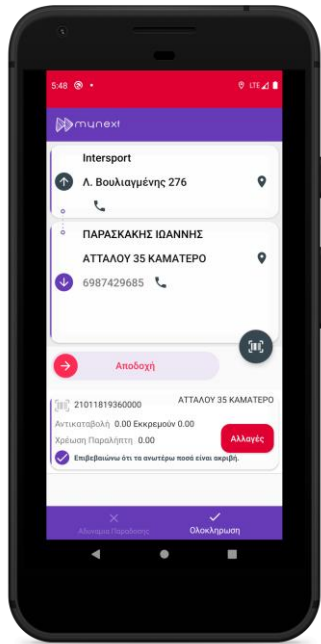
Maximum distance between tasks points: [Slider: 0 Km to 50 Km]

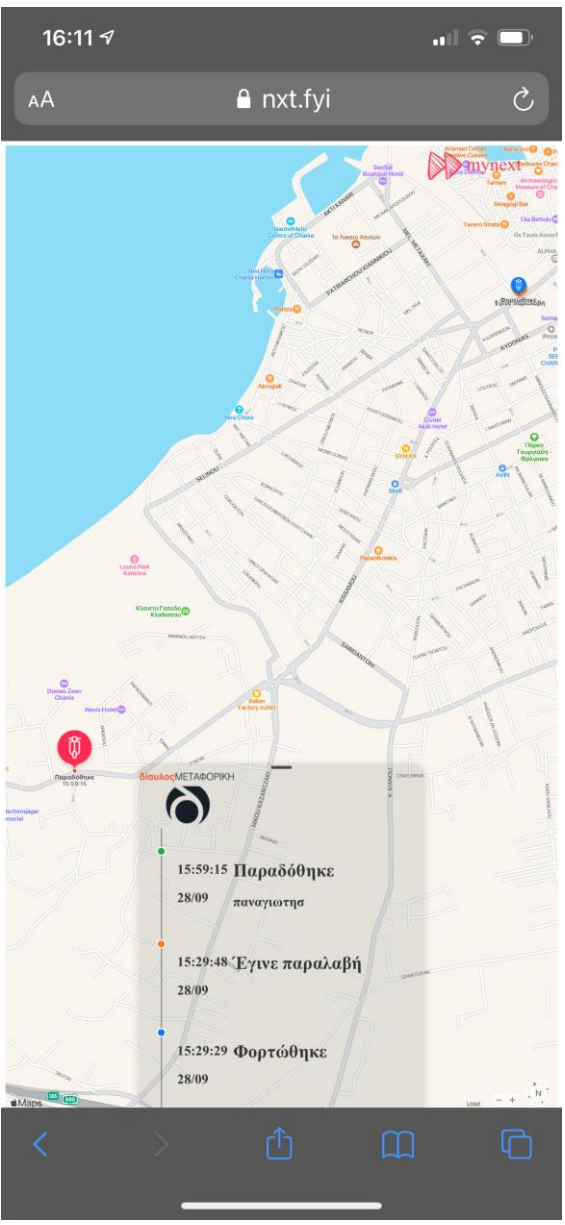
Max waiting time in minutes: [Slider: 5 to 55]

Agents

<input type="checkbox"/>	FriendlyName	Start Shift	End Shift	Mobile Phone
<input checked="" type="checkbox"/>		09:00	17:00	
<input checked="" type="checkbox"/>		09:00	17:00	
<input type="checkbox"/>		09:00	17:00	
<input checked="" type="checkbox"/>		09:00	17:00	
<input checked="" type="checkbox"/>		10:00	18:00	
<input type="checkbox"/>		09:00	22:00	
<input checked="" type="checkbox"/>		09:00	17:00	
<input checked="" type="checkbox"/>		10:00	14:00	
<input type="checkbox"/>		13:00	21:00	







Customer Notifications –  
Real time Track & Trace

Select a range (due date)  
01-09-2021 - 30-09-2021



WITHOUT A DUE DATE

MAP

GRID VIEW

CUSTOM EXCEL EXPORT

1/105 selected Tasks Assign to agent

Change due da... Print Excel Add Delete Clear Filters Save Columns Columns

Created	Due date	Barcode	Master	Status	Events date	Agent	Delivery D...	Signature	Recipient...	Recipient...	Recipient...	Recipient...	Recipient...	Recipient...	Recipient...
<input type="checkbox"/>	08/09/2021 08:3...	10/09/2021	21090811330014	Φορτώθηκε	09:40:34 10/09/...	George 2									11364
<input checked="" type="checkbox"/>	09/09/2021 09:0...	09/09/2021	21090912000012	Παραδόθηκε	12:31:14 09/09/2...	George 2									11142
<input type="checkbox"/>	09/09/2021 09:0...	09/09/2021	21090912000011	Φορτώθηκε	12:01:36 09/09/2...										13231
<input type="checkbox"/>	09/09/2021 09:0...	09/09/2021	21090912000002	Παραδόθηκε	13:35:05 09/09/...										13122
<input type="checkbox"/>	09/09/2021 09:0...	09/09/2021	21090912000010	Παραδόθηκε	13:23:23 09/09/...										13451
<input type="checkbox"/>	09/09/2021 09:0...	09/09/2021	21090912000005	Παραδόθηκε	14:28:08 09/09/...										10672
<input type="checkbox"/>	09/09/2021 09:0...	09/09/2021	21090912000014	Φορτώθηκε	12:01:36 09/09/2...										11143
<input type="checkbox"/>	09/09/2021 09:0...	09/09/2021	21090912000000	Παραδόθηκε	15:55:37 09/09/...										16562
<input type="checkbox"/>	09/09/2021 09:0...	09/09/2021	21090912000020	Αρνηση παρα...	13:56:03 09/09/...										11471
<input type="checkbox"/>	09/09/2021 09:0...	09/09/2021	21090912000008	Παραδόθηκε	15:40:45 09/09/...	George 2									16674
<input type="checkbox"/>	09/09/2021 09:0...	09/09/2021	21090912000019	Παραδόθηκε	14:45:13 09/09/...	George 2									12241
<input type="checkbox"/>	09/09/2021 09:0...	09/09/2021	21090912000016	Παραδόθηκε	16:17:46 09/09/...	George 2									17237
<input type="checkbox"/>	09/09/2021 09:0...	09/09/2021	21090912000017	Φορτώθηκε	12:01:36 09/09/2...	George 2									13675
<input type="checkbox"/>	09/09/2021 09:0...	09/09/2021	21090912000021	Παραδόθηκε	17:21:02 09/09/2...	George 2									15125

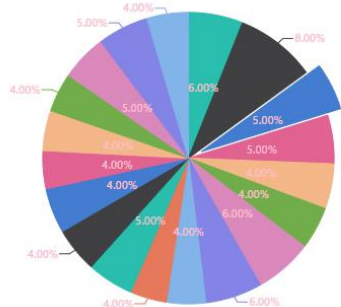
Proof of delivery

OK

P.o.D (signature)



Συμμετοχή στις Παραδόσεις



Διανομείς

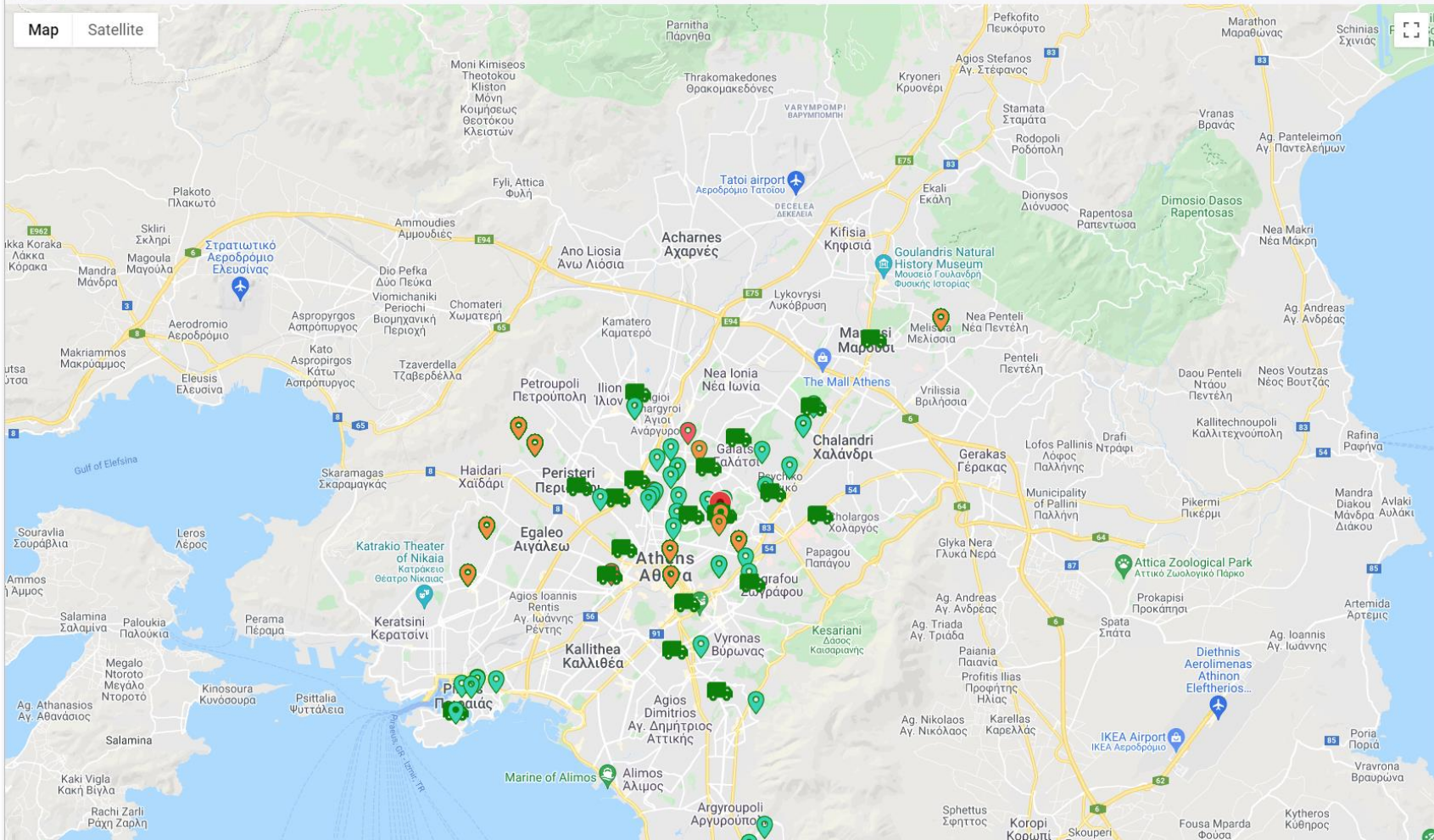
Name	Tasks	Last Seen	km/h
ΒΕΛΩΝΗΣ	36	10:22:00 28-Sep	0
ΒΕΛΩΝΟΠΟΥΛΟΣ	41	10:21:57 28-Sep	20
ΚΑΛΑΒΑΣ	39	10:21:56 28-Sep	21
ΒΑΣΙΛΑΝΤΩΝΑΚΗΣ	38	10:21:51 28-Sep	22
ΑΝΕΣΑΝΔΡΗΣ	33	10:21:51 28-Sep	0
ΠΑΜΙ	34	10:21:45 28-Sep	0
ΤΟΜΙΑΣ	32	10:21:42 28-Sep	0
ΣΙΤΙΚΙ	33	10:21:39 28-Sep	0
ΚΟΥΛΙΑΣ	40	10:21:34 28-Sep	34
ΔΗΜΟΠΟΥΛΟΣ	39	10:21:29 28-Sep	0
ΒΕΣΠΟΥΡΟΥ	68	10:21:27 28-Sep	0
ΧΡΗΣ	43	10:21:27 28-Sep	0

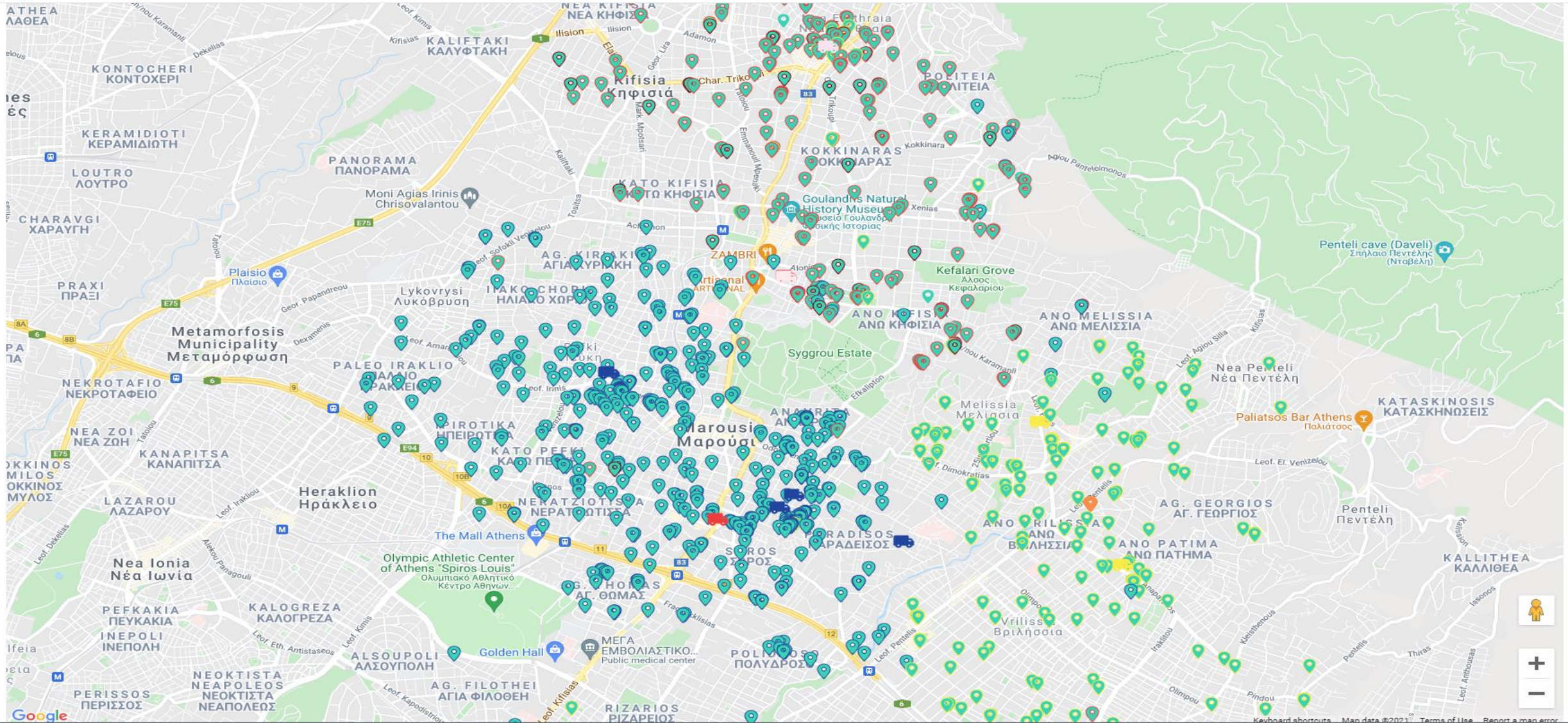
Count:22 Sum:761

1 2

1 of 2 pages (22 items)

Χάρτης







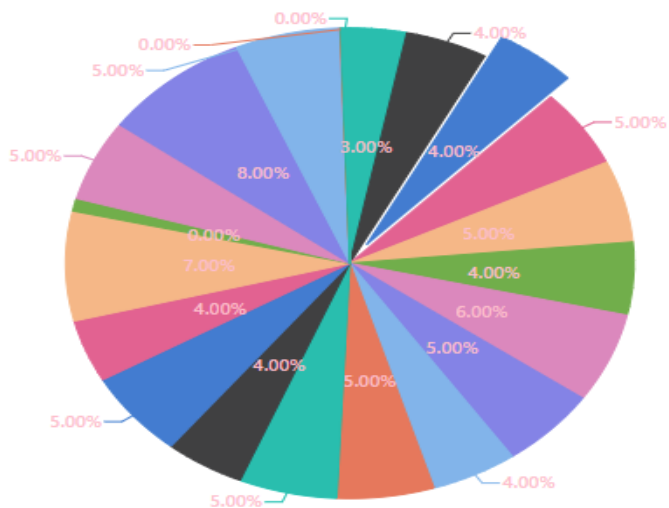
Επιλέξτε χρονικό διάστημα  
20-09-2021 - 25-09-2021



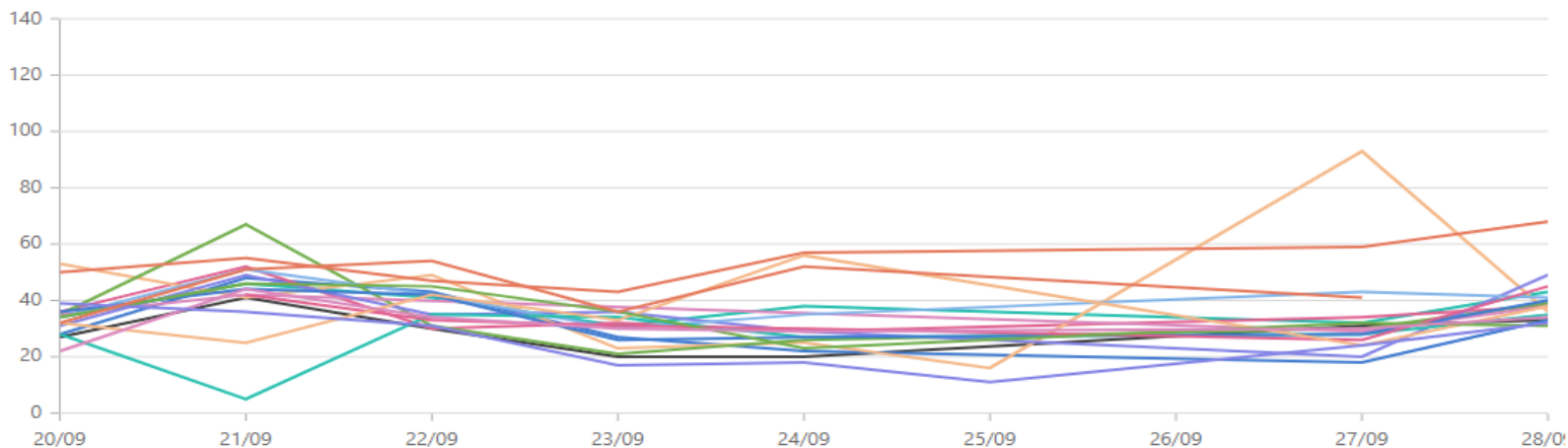
 21   
Διανομές

 4470   
Παραδόσεις

Συμμετοχή στις Παραδόσεις



Παραδόσεις ανά ημέρα



# The Impact



## STREAMLINED OPERATIONS

Take your delivery operations to the next level with our powerful auto-dispatch engine. **Reduce service time and labor costs** by sending tasks to the right driver at the right time



## SATISFIED CUSTOMERS

Automatic SMS/Viber notifications, real-time driver tracking, proof-of-delivery and feedback collection tools ensure **every delivery is a delightful experience**



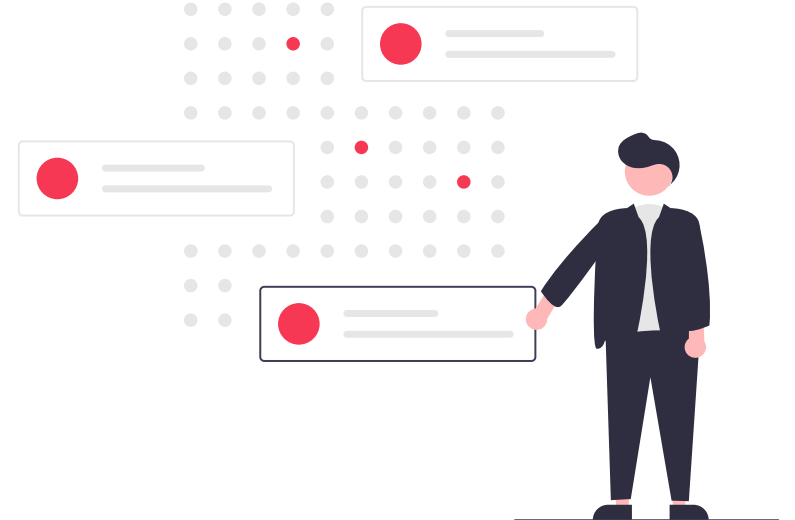
## SHIPMENT VISIBILITY

With our real-time delivery tracking system, you can provide your customers with **real-time driver locations and ETAs**

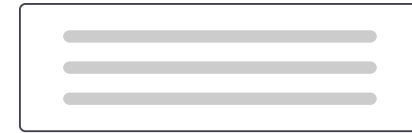
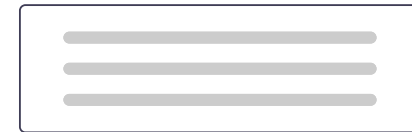
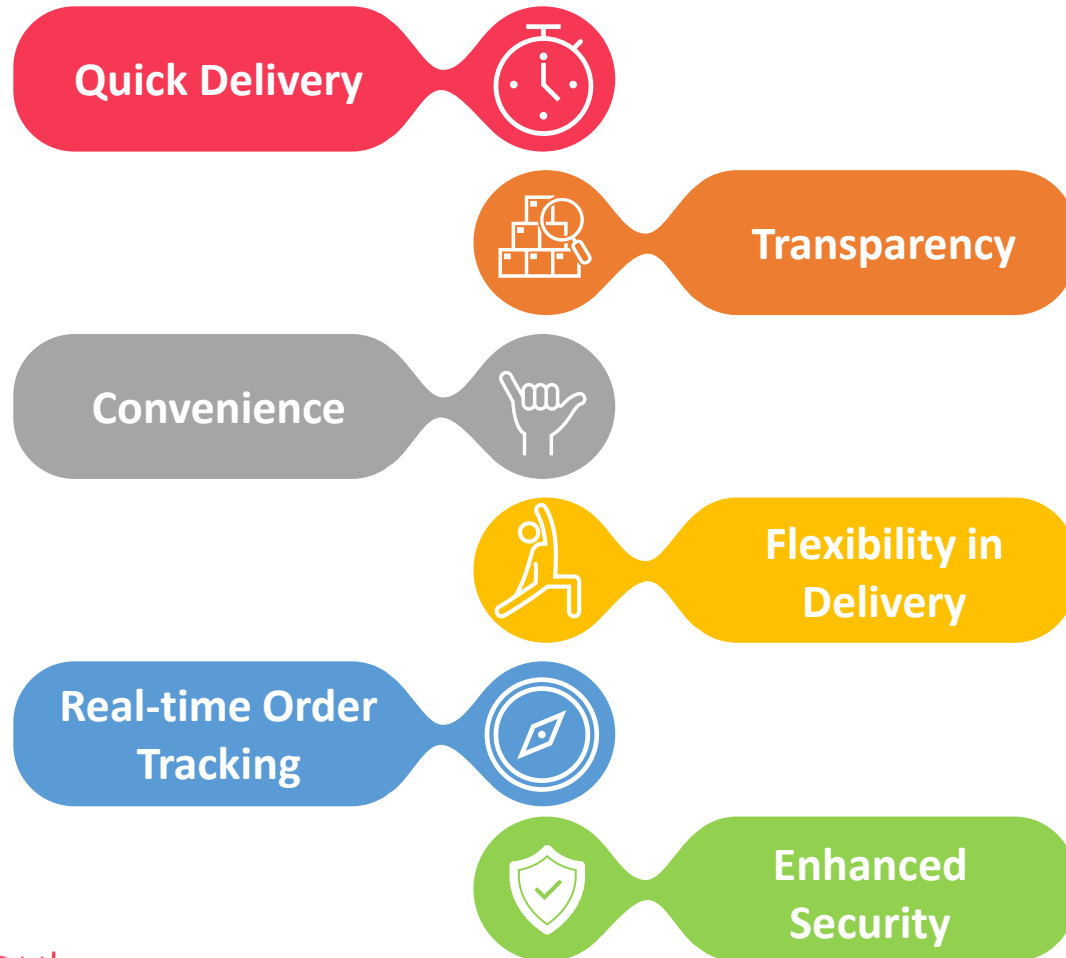


## INCREASED PRODUCTIVITY

Our **reports and analytics** provides you with indicators that helps you to take insight-driven business decisions. **"First time Right"**

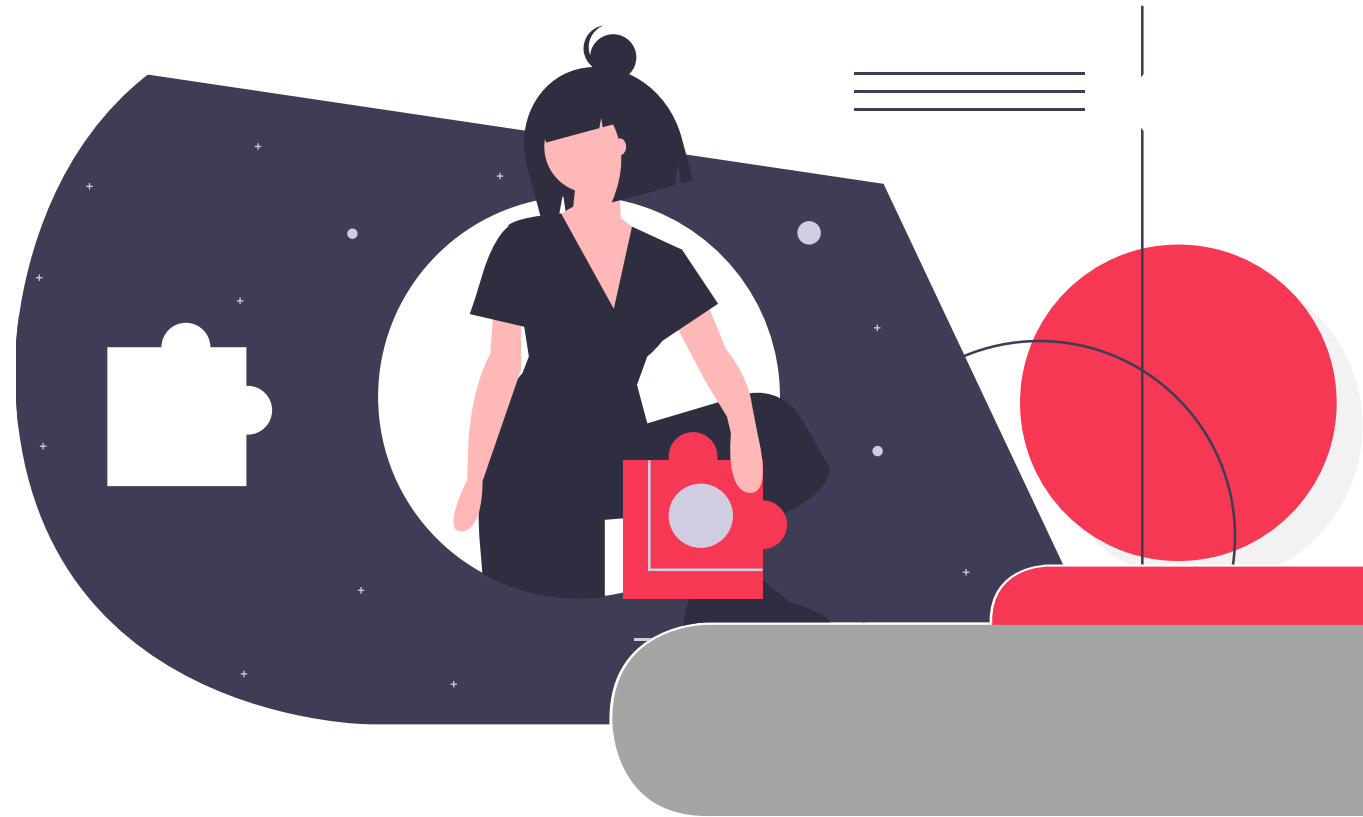


# Customer Benefits



# Perfect for...

- ✓ Omni-channel Businesses
- ✓ 3PL
- ✓ Couriers
- ✓ Transportation & Logistics Companies
- ✓ Wholesale Distributors
- ✓ Retail Shops
- ✓ S/M
- ✓ Food Delivery, etc





# THANK YOU!

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## Theodoros Kafkis

Co-Founder & COO | mynext

m: +30 69 36 09 29 42

e: [tk@mynext.io](mailto:tk@mynext.io)

Kifissias Avenue 166 A  
151 26 Maroussi, Greece

[mynext.io](http://mynext.io)

what's next ?