aftersalespro
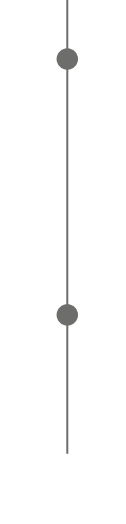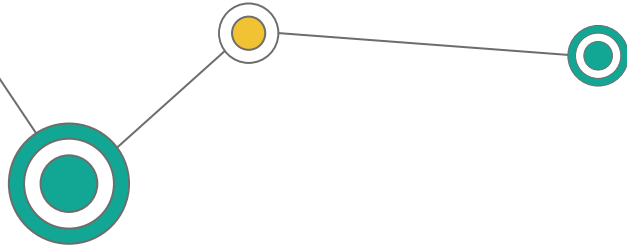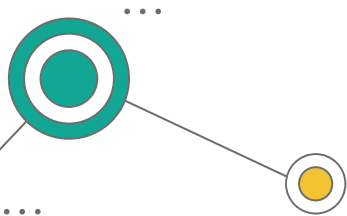
e-commerce automation suite

automate and optimize your shipments management

Nikolaos Chatzidakis

Co-Founder & CTO

aftersalespro

"**AfterSalesPro** was initially (on 2016) developed in-house to be used as a tool to automate the shipping process for our own eshop"

2018
The application (SaaS) is available to merchants under the name EasyShipping

2022 March
EasyShipping gets the new name AfterSalesPro and enriches its services

2022 April
AfterSalesPro becomes a member of the Greek e-Commerce Association

2022 June
Strategic partnership of AfterSalesPro with ACS Courier

2022 September
AfterSalesPro partnership with BestPrice

2022 December
AfterSalesPro wins 3 e-volution awards and is awarded the 1st prize in the "startup in e-Commerce /eBusiness" category

Media Markt   Public   IQOS   Pet City

AfterSalesPro 2022 Report

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2+
couriers are used by each merchant

5.4%
of shipments returned
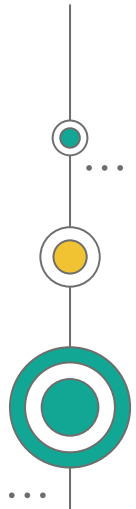
64%
cash on delivery

3.9
average delivery days

54%
of shipments are delivered in less than 48 hours

49%
of shipments are delivered in Athens and Thessaloniki

Automatic connection of your eshop with erp and ecommerce platforms

Pain Points

01
...
How can I manage my shipments
while using 2 or more courier companies?

02
...
How can I reduce returns
and minimize the loss in my business?

03
...
How can I have control of my COD
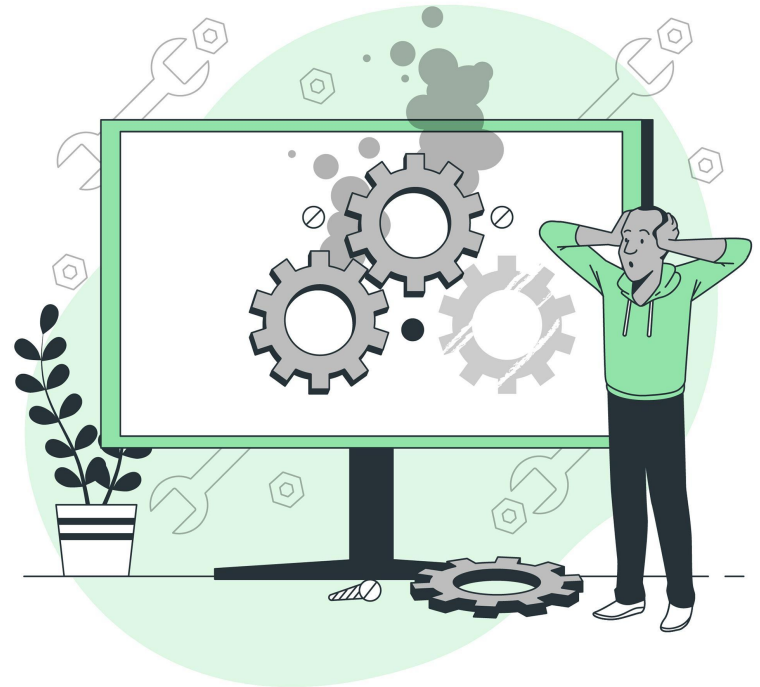with the less manual work?

04
...
How can I have an overview
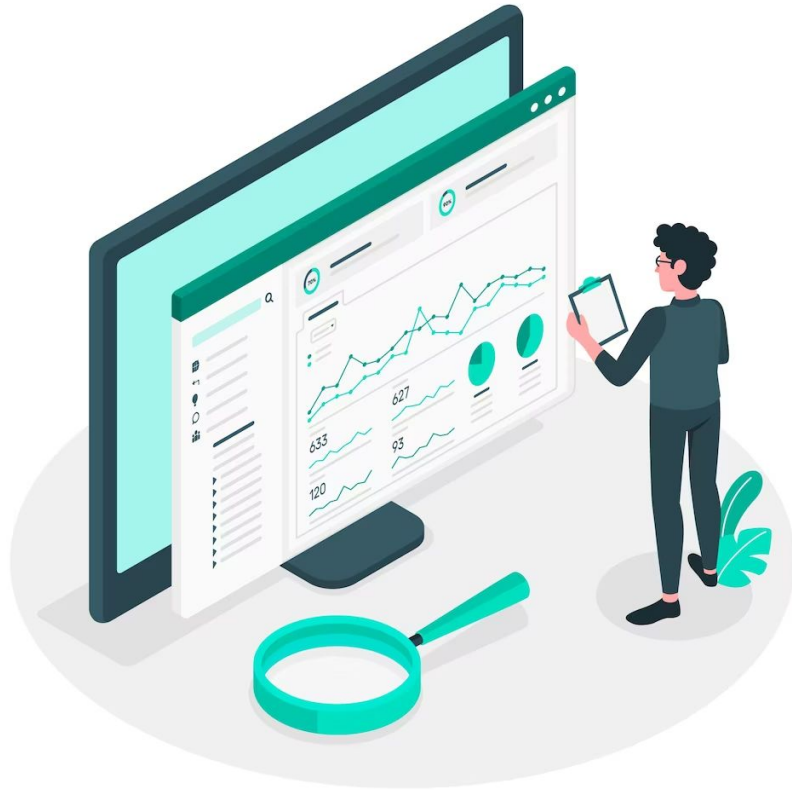of couriers and my warehouse efficiency?

05
...
How can I handle high-demand periods
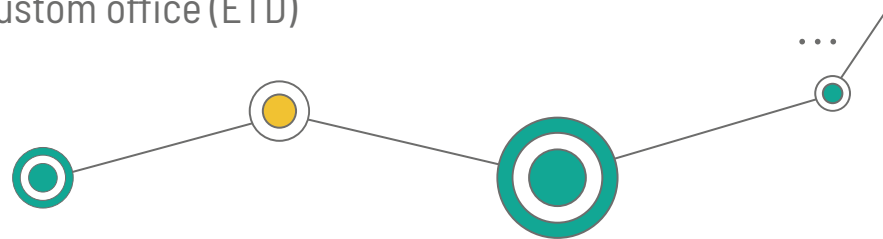i.e Black Friday, Christmas holidays

Automation & Cost Efficiency

Our advanced algorithm suggests the best possible courier based on the following parameters:

- Cost of shipment
- Destination
- Weight
- etc

In addition, for the shipments that are sent abroad, we have fully automated the process of required digital document preparation for the Custom office (ETD)

Returns & Cash flow control

Advanced prediction model to inform you for shipments with:

- High probability to return
- Delayed delivery

Automated system to monitor your COD payback

Unreliable customers recognition

aftersalespro

Automation matters

Warehouse Efficiency

Avg. Delivery Time per City
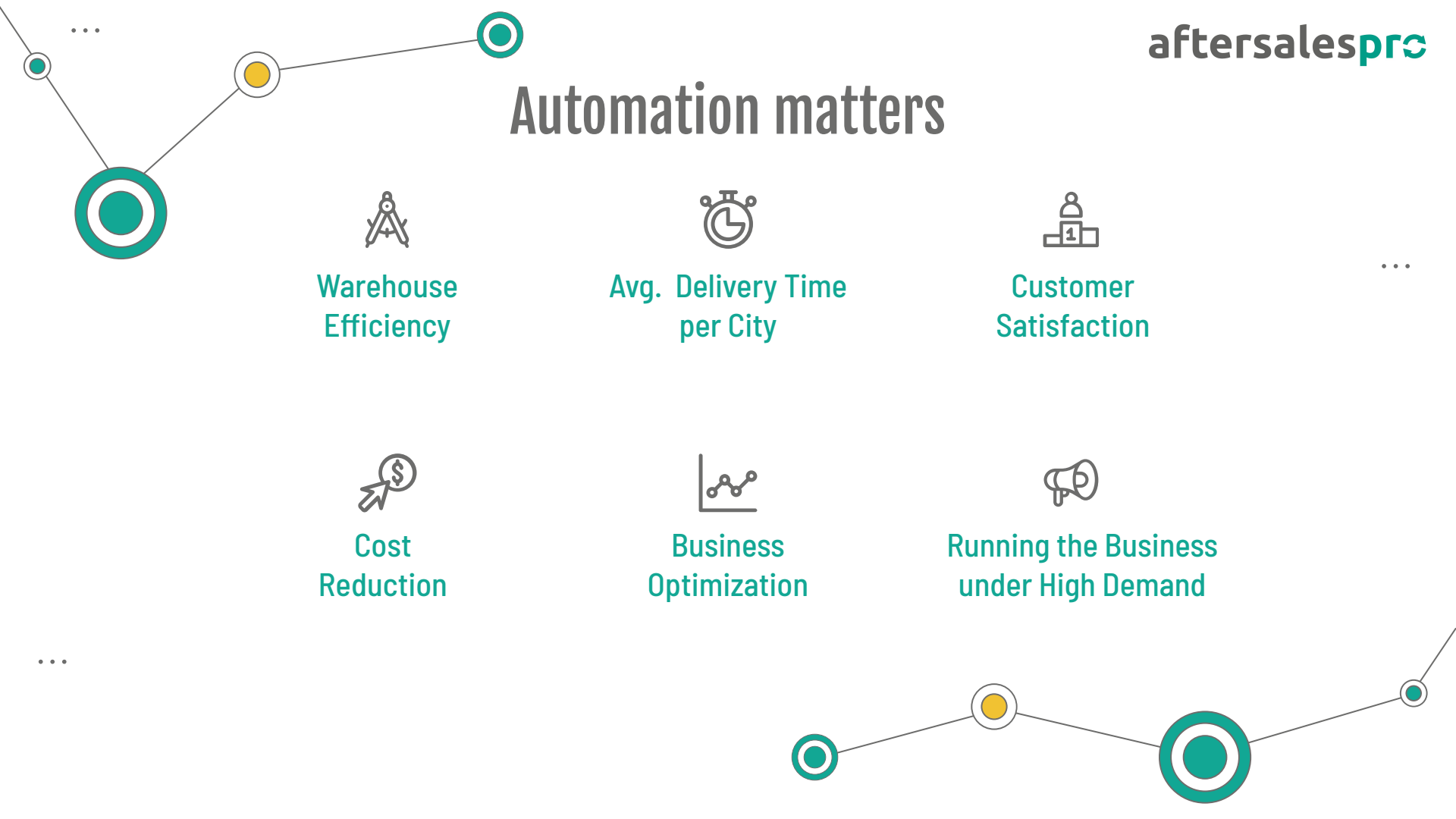
Customer Satisfaction

Cost Reduction

Business Optimization

Running the Business under High Demand

Thank you!

Do you have any questions?

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aftersalespro.gr

e-volution
AWARDS 2023
GOLD

Everything can be improved.
– Clarence W. Barron